

Dear Music User,

«GEA – Grammo, Erato, Apollon» is the non-profit organization for the collective management and fee collection of the neighboring rights of the producers and performers. GEA is a music licensing organization, established by the representative collecting societies of the producers («Grammo»), singers («Erato») and musicians («Apollon») according to the 2121/1993 law of Civil Law. It has started its legal operation with the permission by the Ministry of Culture (GGI 3245/30.12.2011).

It should be clarified that «GEA – Grammo, Erato, Apollon» is the single representative organization of its founding members in Greece.

Our remuneration fees have been legally approved twelve years ago, by a large number of judicial decisions throughout Greece. Our tariff tables have been agreed with the most valid Collective Parties and Confederations. These remuneration fees create the possibility for all of us to continue creating music. This is your contribution to the completion of the creativity cycle. We rely on your collaboration that we are welcome to co-found in solid and rational grounds.

#### **About Us**

Everyday recorded music is played in many different businesses and organizations across our country, Greece...from **offices to shops, bars, cafes** etc. This makes them nicer places to work and gives staff and customers a **better experience**.

At **GEA**, we make sure that the people, who invest their **time, talent and money** to make the music that everyone enjoys, are **fairly paid**. Because the law allies record companies and performers the right to be paid when their recorded music is used, GEA exists to make sure this money reaches them. Without us businesses and organizations would need to seek permission from every single individual performer or record company to play their music.

#### **We make it easy.**

We issue licenses to businesses that play Greek and/or foreign recorded music and in return collect a fee, which we then distribute to our members-organizations, who then distribute the payments to their members, so **if you use recorded music in your business you may need to purchase a license from GEA.**

If you're also a performer or a record company and your music is broadcasted or played in public, please feel free to join our organizations-members, Grammo for producers, Erato for singers and Apollon for musicians.